



# Capabilities STATEMENT

medical equipment & device

<b>CONTRACTS</b>	UEID: SN3TFMPA2TH6	1303 S. Comal
VA FSS 65IIA: 36F79725D0108	CAGE: 078W2	San Antonio, TX 78207
VA FSS 65IIF: 36F79725D0058	DUNS: 038350351	Office: (210) 867-8730
ECAT Equip: SPE2DH21D0057	NAICS: 339113 334510	W: <a href="https://www.emercymedical.com">https://www.emercymedical.com</a>
DAPA Equip: SP0200-08-H-0059	423450 621610	E: matt@emercymedical.com
DAPA Med Surg: SP0200-04-H-0084	PSCs: 6515 6530	



**MERCY**  
**MEDICAL**  
EQUIPMENT COMPANY



Mercy Medical Equipment Company's focus for over 45 years has always been in the distribution of medical equipment and supplies, this is why we are considered experts in the industry.

- **We are a government marketplace focused distributor.**
- **We use FSS, ECAT, and DAPA contract vehicles.**
- **We service both state and federal agency customers.**



Mercy Medical Equipment Company brings the newest technology at the best value to all state and federal customers, veterans, physicians, and active-duty personnel. We do it by securing partnerships with the right manufacturers.

## CORE COMPETENCIES

- **Veteran-Centric Healthcare Solutions:** We partner with innovative healthcare technologies specifically designed to improve the quality of care and accessibility for veterans, aligning with the VA's mission to serve those who have served.
- **Mission-Critical Logistics and Supply Chain Management:** We are experienced in providing robust and resilient logistics and supply chain solutions, ensuring the efficient and secure delivery of essential resources to support DoD operations and VA medical centers worldwide, even in challenging environments.

## DIFFERENTIATORS

- **Decades of Proven Performance in Government Service:** With over 45 years of dedicated experience, we've meticulously refined our processes and execution to efficiently serve complex government agencies. This extensive track record ensures a deep understanding of federal procurement, compliance, and the unique operational demands of the VA and DoD.
- **Robust, Uninterrupted Supply Chain for Critical Needs:** We've cultivated strong, long-standing relationships with over 30 top-tier medical equipment and supply manufacturers. This expansive network guarantees a reliable and uninterrupted supply chain, ensuring VA and DoD customers receive the high-quality, essential equipment and supplies they depend on, without fulfillment delays, directly supporting patient care and operational readiness.
- **Preferred Pricing and Product Access:** We negotiate with suppliers and pass along our best pricing to the federal customers.

## PAST PERFORMANCE

.... began servicing VA Prosthetics departments with our supplier and product network in 2005. From there we have grown our contract and product expertise to continue to win supply contracts with the VA, DoD, IHS, and OGA. We have sustained 10% YoY growth in the 20 years of federal business.

- 2015 - Awarded two 10-year FSS contracts to continue our products offerings to the VA. Continued to grow our presence for providing equipment and DME for over 100 VA medical centers and 25 Military MTFs (Medical Treatment Facilities)
- 2021 - Awarded a 5-year DLA ECAT contract for medical equipment. We now work with over 40 MTF's through our ECAT and DAPA.
- 2025 - Awarded our 3rd iteration of both 65IIA and 65IIF Federal Supply Schedule (FSS) contracts to continue serving the 140 regular VA customers we serve year in and year out.



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