

# Capabilities STATEMENT

durable medical equipment



## CONTRACTS

VA FSS 65IIA: 36F79725D0108  
VA FSS 65IIF: 36F79725D0058  
ECAT Equip: SPE2DH21D0057  
DAPA Equip: SP0200-08-H-0059  
DAPA Med Surg: SP0200-04-H-0084

UEID: SN3TFMPA2TH6

CAGE: 078W2

DUNS: 038350351

NAICS: 339113 334510

423450 621610

PSCs: 6515 6530

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Mercy Medical Equipment Company's focus for over 45 years has always been in the distribution of medical equipment and supplies, this is why we are considered experts in the industry.

- **We are a government marketplace focused distributor.**
- **We use FSS, ECAT, and DAPA contract vehicles.**
- **We service both state and federal agency customers.**

Mercy Medical Equipment Company brings the newest technology at the best value to all state and federal customers, veterans, physicians, and active-duty personnel. We do it by securing partnerships with the right manufactures.



## CORE COMPETENCIES

- Vendor Management and Customer Service - We bring a full-service DME provider to the federal nationwide marketplace.
- DME Product Expertise - Our experienced team understand the DME products from both the provider and patient standpoint.
- Supply Chain Management - Our team simplifies supply chain management for both the end user and product suppliers.



## DIFFERENTIATORS

- Over 45 years of refining the business, the process, and the execution of efficiently servicing our customer base.
- Established a proven team that services agency customers nationwide.
- Built relationships with over 30 manufacturers to make sure customers get the high-quality medical equipment and supplies they expect without a break in fulfillment.

## PAST PERFORMANCE

.... began servicing VA Prosthetics departments with our supplier and product network in 2005. From there we have grown our contract and product expertise to continue to win supply contracts with eh VA, DoD, IHS, and OGA. We have sustained 10% YoY growth in the 20 years of federal business.

- 2015 - Awarded two 10-year FSS contracts to continue our products offerings to the VA. Continued to grow our presence for providing equipment and DME for over 100 VA medical centers and 25 Military MTFs (Medical Treatment Facilities)
- 2021 - Awarded a 5-year DLA ECAT contract for medical equipment. We now work with over 40 MTF's through our ECAT and DAPA.
- 2025 - Awarded our 3rd iteration of both 65IIA and 65IIF Federal Supply Schedule (FSS) contracts to continue serving the 140 regular VA customers we serve year in and year out.

